

**Barış Piriñçi**

Kadıköy – Istanbul, Turkey  
Phone: +90 539 302 24 29  
Email: baris89@hotmail.com

**Personal Information**

Date & Place of Birth: Istanbul – 13 January 1989  
Marital Status: Single  
Driving License: Class B  
Military Service: Completed (2013)

**Professional Summary**

I am highly adaptable in teamwork, maintaining strong communication with colleagues, customers, and prospective clients. I possess a disciplined, planned, and organized work approach, enabling me to complete tasks efficiently while providing fast and practical solutions to challenges. I take responsibility for managing customer portfolios and prefer solution-oriented actions in commercial activities.

**Key Competencies**

- 5 years of operational management experience, 4 years of regional dealer channel management
- Established customer portfolio in the South Marmara region
- Strong teamwork and multitasking skills
- Proficient in planning, task tracking, and reporting

**Education**

Marmara College – Middle & High School  
Isik University – Industrial Engineering (2007–2012)

**Professional Experience**

**Firapen** – Industrial Engineering Intern (2010)

**KordSA** – Industrial Engineering Intern (2010)

**Genc Rondela Metal Inc.** – Production Planning Engineer (2013–2015)

- Collecting customer orders and preparing production plans
- Managing raw material requests and production orders
- Monitoring production processes and efficiency reporting
- Coordinating with quality control, warehouse, and production teams

**Johnson Controls** – Operations Coordinator (2015–2018)

- Stock planning and order management
- Logistics coordination and customer communication
- Sales analysis, reporting, and dealer support

**Johnson Controls** – Dealer Channel Sales Engineer (2018–2022)

- Managing dealer relations and regional sales targets
- Market analysis and customer satisfaction strategies
- Salesforce CRM usage and financial coordination

**Umut Taban** – Company Partner (2023–2025)

- Strategic planning and capital contribution
- Sales, marketing, and customer relations management
- Team establishment and leadership

**Certificates & Trainings**

- ISG 360 Occupational Safety Training Certificate
- Digital Marketing Techniques – Olgu Engül
- Hitachi Barcelona Factory Introduction Program

- Johnson Controls Hitachi Customer Portal Training

**Hobbies**

- Playing football
- Hiking & camping
- Swimming
- Watching movies

**References**

Available upon request